

Floya - Brussels' MaaS

Next Level MaaS - La mobilité en tant que service aujourd'hui et demain

17 septembre 2024

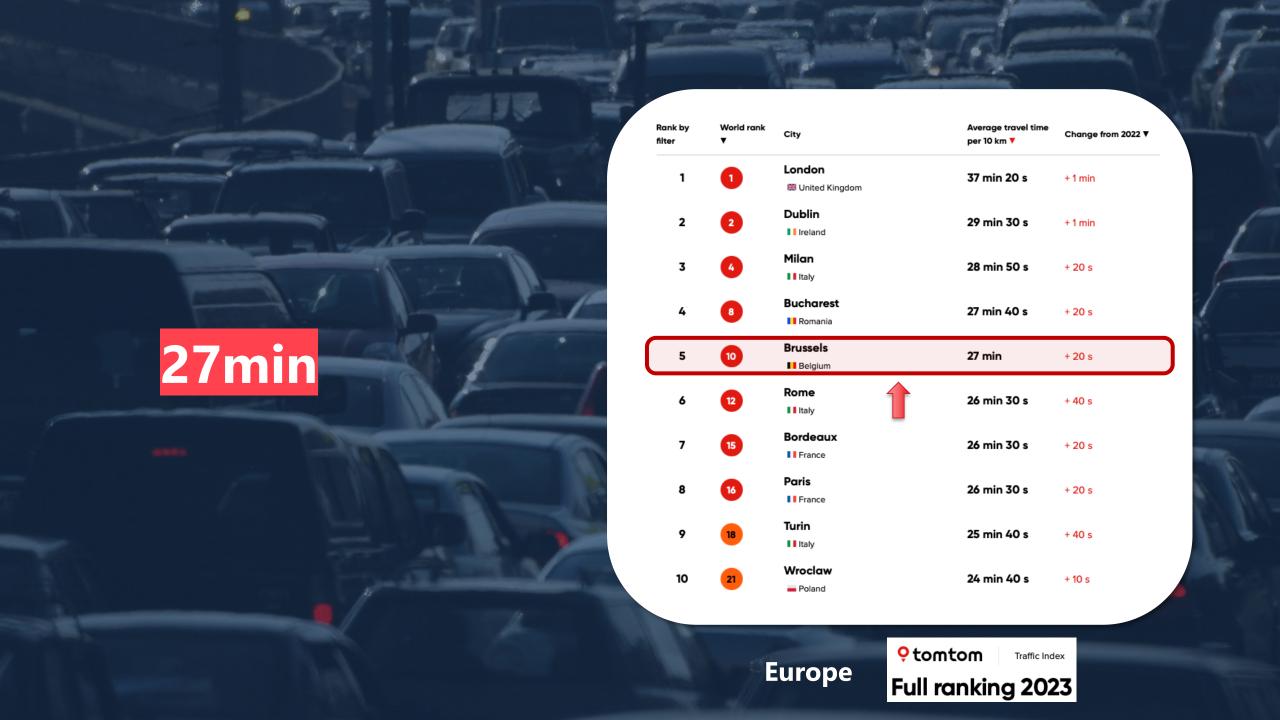
Nice to meet you!



Thomas de Bassompierre

Senior Manager, Head of Mobility @ngage, MaaS Program Manager for STIB-MIVB.

Do you know how much time you take on average to do 10km in BX by car?





We need a drastic shift in transportation to curb the trend

Travelers in Brussels expects us to...



... **meet** their (personal) **mobility needs**



... **solve** the **inconvenient** parts of **individual journeys**



... **improve** the effiency of the **entire** transport system

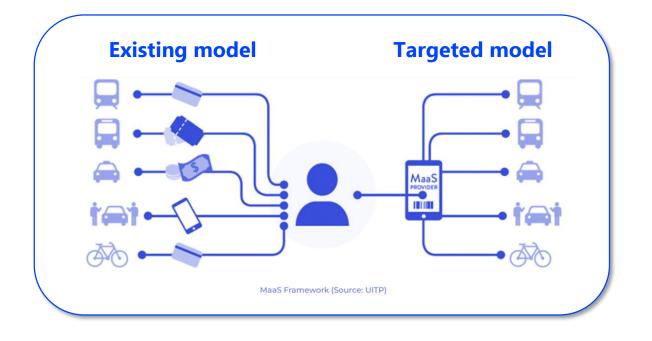
Our definition of MaaS

Mobility as a Service (MaaS) is the integration of different forms of transport

into a single (digital*) mobility platform, accessible on demand and managed through a **single channel**.

MaaS offers the opportunity to reduce personal car ownership

and move cities towards more user-centric, efficient, fuel-efficient and environmentally conscious mobility choices.



"Mobilité Améliorée par Association de Services"

Regional Mobility Plan Ambition to reduce the individual car modal share

2 key objectives

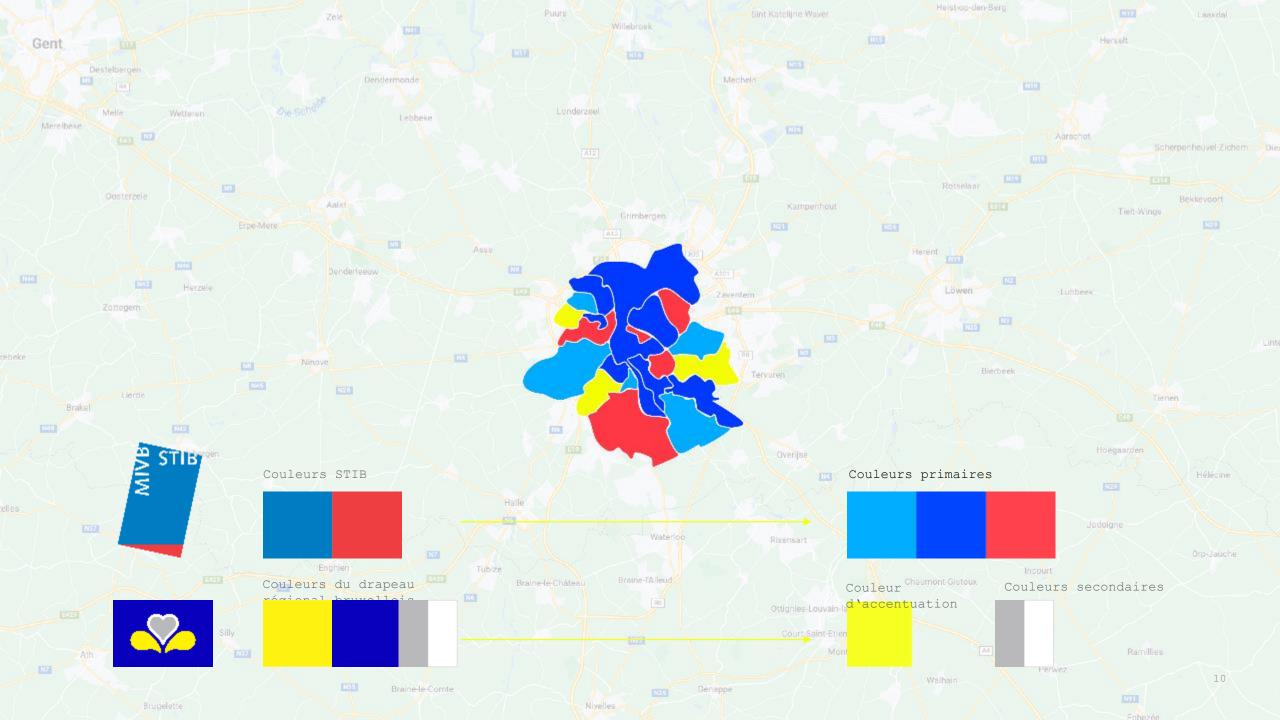


Improve the environment & quality of life of the people in Brussels



Supporting Brussels Capital Region's economic development





Time to meet... FLOYO

Floya: How does it work?







Create an account



Discover and visualize all mobility services



Plan a trip and follow an itinerary



Buy and use public transport tickets



Unlock and ride shared vehicles

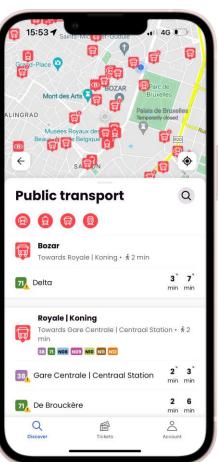


Access to support

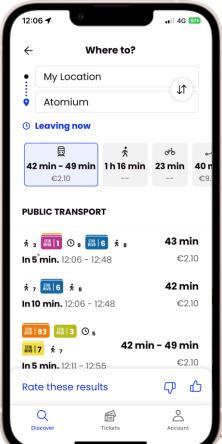


Bringing to live our product – MVP (plan, book, pay & ride)











Integration of 10 partners since the launch

Integration levels in Floya

L1: Information L2: Reservation L3: Payment

Public Partners Integrated











Static & Real Time Data + Access to network via EMV



L3 Static & Real Time Data + Ticket purchase



Static & Real Time Data

Private Partners Integrated













L3 Booking and riding with vehicles (payment)









1 Booking of vehicles

Marketing Campaigns to raise awareness & activate users

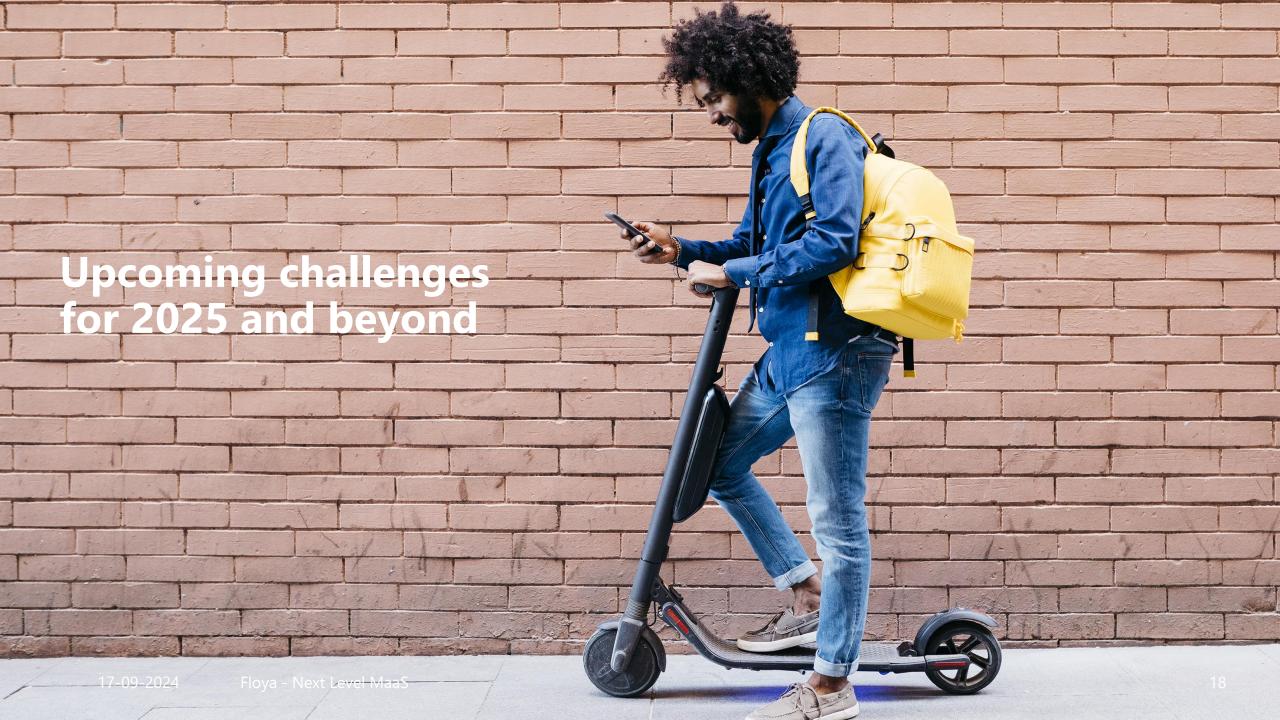












Upcoming challenges: Let's zoom in for 2025

Maintain awareness for our **♥** brand

Activating existing users to prevent "drop out"

Knowing our users better to prepare for the future

Adopt new target groups to expand our reach

Develop our 2.0 product to reach an MLP



